







## Lightning Pick Advantage

When it came to Pick-to-Light, the LP Pick solution met and exceeded CMS requirements.

Lightning Pick Technologies has a proven interface with Manhattan Associates WM for Windows to provide seamless integration between the two systems. Lightning Pick also has extensive experience optimizing order selection processes for numerous direct selling companies and knows the industry's process challenges.

The LP Pick system also features a cable-free, bus-based light module hardware design that was ideal for CMS' flexible environment. Light modules can be easily moved along a track-light style duct for convenient re-slotting, and to easily add product locations. The system is also easily expandable to meet CMS' aggressive growth rate.

The Lightning Pick software enables CMS to easily adjust work plans and staffing in the pick module based on the order volume demand. Lightning Pick also balances the work load through the Pick-to-Light zones for maximum productivity.

After completing the new automated facility, CMS had the capacity they needed to ship more product. A 100% increase in throughput was realized with a 30% reduction in labor, and a 50% increase in order volume. Also, their accuracy level jumped to 99.5+%, a major increase from CMS's earlier order quality rate.

During peak times with the the older paper-based picking method, all we could do is add labor to get orders out the door.

Lightning Pick light-directed method can flex with the seasonality of our customers direct selling business.

We can easily adjust work plans and staffing based on the order volume demand, and Lightning Pick balances the work load through the Pick-to-Light zones for maximum productivity.

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[lightningpick.com](http://lightningpick.com)

For more than 30 years and across 1000 installations worldwide, Lightning Pick has delivered advanced light-directed technologies on time, on budget, every time. Our best-in-class pick-to-light, put-to-light, pack-to-light, pick carts and other solutions optimize material handling processes — from manufacturing through order fulfillment. Today, we're the number one provider of light-directed solutions in North America, providing our customers increased productivity, higher quality and improved process efficiency.



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